



AIMEE JOHNSON

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Nature and scope of the advice I provide:

As a financial adviser, I provide financial advice on Life and Health insurance products. This includes, but is not limited to, Life, Trauma, Income Protection, Mortgage Protection, Total and Permanent Disability (TPD), and Health Insurance.

I only provide advice on products offered by insurers that JRI Life Limited has agreements with. You can view the full list of those insurers here.

Reliability history and conflicts:

There are no reliability events (which may include things like disciplinary proceedings or bankruptcies) that I need to disclose about either myself or JRI. I have no conflicts of interest that could impact my advice to you.

Licence disclosure:

JRI Life Limited (FSP776171) is an Authorised Body under the full Financial Advice Provider (FAP) licence held by JRI Ltd (FSP7841), which is licensed by the Financial Markets Authority to provide financial advice services. There are currently no conditions imposed on this licence.

Commissions, Conflicts of Interest, and Incentives

JRI Life Limited is paid a commission by the insurer – this is how we are remunerated for our advice and service.

The amount of commission we receive varies depending on the insurer, product, and policy structure. Typically, the upfront commission ranges from 20% to 230% of the first year's premium, with ongoing renewal commission of 3% to 30% each year the policy remains in force. These commissions are paid by the insurer and are included in your premium; they do not increase the amount you pay. A full list of insurer commission rates is available here.

As a financial adviser employed by JRI, I am a salaried employee, meaning my income is not influenced by the type or level of cover you choose. This supports JRI's commitment to providing impartial advice that aligns with your needs.

Occasionally, insurers may provide non-monetary incentives such as hampers or branded merchandise. All gifts are recorded and monitored to ensure transparency and compliance with our conduct obligations.

To ensure our service remains in your best interests, JRI follows a robust process that prioritises your needs. All advisers receive annual training on managing conflicts of interest, and JRI regularly reviews its policies and procedures to ensure ongoing compliance.

Fees/Expenses

JRI Life Limited does not charge any fees for the financial advice we provide in relation to life or health insurance products. We are paid by the insurer through commission if you proceed with a policy we recommend.

If you choose to pay your premium by credit card, a 2.2% credit card fee will apply (charged by your provider).

If you select premium funding to spread your insurance payments, we may receive a commission of up to 3.65% of the total amount financed. The funding provider will also charge a \$30 administration fee. All amounts will be clearly disclosed in your quote before you proceed.

Terms of Business

Please follow the link to read the Terms of Business by which you agree to do business with us here.



Duties

I am bound by the following duties under the Financial Markets Conduct Act 2013 to:

- Meet the standards of competence, knowledge, and skill set out in the Code of Professional Conduct for Financial Advice Services (Code of Conduct), which form part of the wider regulatory regime for financial advice and ensure we have the expertise necessary to provide you with advice; and
- Give priority to your interests by taking all reasonable steps to ensure that the advice given to you is not
 materially influenced by our own interests or the interests of any other person connected with the giving of
 advice; and
- Exercise care, diligence, and skill that a prudent person engaged in the occupation of giving related financial advice would in the same circumstances; and
- Meet the standards of ethical behaviour, conduct, and client care set out in the Code of Conduct, to treat you
 as we should and to provide you with suitable advice.

Privacy

We respect and protect your privacy. Please review our privacy policy <u>here</u> to understand how your information is collected, used, and safeguarded.

Complaints Handling and Dispute Resolution

If you are dissatisfied with our service, please contact me in the first instance so I can address your concerns. Alternatively, you may contact JRI:

Phone: (06) 758 8440

Email (Risk and Compliance Analyst): admin@jri.co.nz

Post: General Manager, JRI Ltd., PO Box 4234, New Plymouth 4340

We'll work with you to find a quick and fair resolution. View our complete complaints and dispute resolution process here.

Written Availability

If you wish, all the information in this statement is available in writing at any time — just ask. Or, you can print the PDF version here.

This information was last updated October 2025. If any material part of this statement changes, we will disclose it to you at the next advice stage.